MMC Corporation Bhd

FY20 Above Expectations

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Target

FY20 Core Net Profit (CNP) of RM334.0m (+77%) came in strong, at 129%/139% above our/consensus full-year estimate from the higher-than-expected port & logistics contribution. As such, we increase our FY21E CNP by 24% and ascribed a higher SoP-derived TP of RM1.05 (from RM1.00). Our TP has factored in-house cut in Malakoff's TP to RM1.05 (RM1.15) and in-house upgrade in Gas Malaysia's TP to RM2.91 (from RM2.85). Maintain OP.

FY20 above expectations. FY20 Core Net Profit (CNP) of RM334.0m (+77%) came in strong, at 129%/139% above our/consensus full-year estimate from the higher-than-expected port & logistics contribution. No dividend was declared for the quarter as they typically announced final dividend before the release of annual report.

YoY, FY20 core CNP rose 77% to RM333.7m, thanks to: (i) higher contribution from KVMRT-SSP Line upon completion of excavation of the underground works in 4QFY20, (ii) higher contributions from PTP and associates namely Malakoff, (attributed to maiden contribution from newly acquired Alam Flora, absence of losses from KEV and higher earnings from an additional 12% stake in Shuaibah), and (iii) lower operational and maintenance costs, coupled with higher contribution from its subsidiary, Tanjung Bin Energy Sdn Bhd, following shorter duration of plant outage and settlement agreement reached with its contractor. The reduction in revenue (-5%) was mainly caused by the various MCOs in the preceding quarters.

QoQ, 4QFY20 core CNP surged 134%, faster than revenue (+16%), despite a flat growth in associates, mainly due to: (i) lower effective tax rate of 24.6% (3QFY20: 38.4%), (ii) higher work progress contribution from KVMRT-SSP Line with the completion of excavation of the underground works in 4QFY20, and (iii) higher volume handled at Pelabuhan Tanjung Pelepas (PTP) and Northport (Malaysia) Bhd (NMB). These were offset by: (i) lower associates' contribution from Malakoff due to the continued unplanned outage at TBE, and RM19.0m or 38% decline in associate income, and (ii) lower passenger and cargo volumes at Senai Airport, affected by MCO.

Outlook. The Port and Logistics division has been showing improvement in performance, underpinned by economic recovery momentum since the resumption of the global and domestic trade activities. Currently, its ports portfolio consists of PTP, Johor Port, Northport, Penang Port and Tanjung Bruas Port. That said, we do not discount management continuing their pursuit to acquire additional ports to boost their profile as the largest port operator in the country. We gathered that while its construction order-book is currently at c.RM4.9b (90% from MRT Line 2, expected to be completed by 2022), management is actively bidding for new projects in order to meet its targeted order-book replenishment of c.RM500m p.a.

FY21E CNP increased by 24%, to reflect stronger Ports & Logistics segment contribution especially with the anticipated full re-opening of economy this year.

Maintain OP with a higher SoP-derived TP of RM1.05 (from RM1.00). Our increase in TP has factored in: (i) the lower Malakoff's TP of RM1.05 (from RM1.15) in tandem with the cut in Malakoff FY21E CNP (-11%) to reflect FY20A results plus a valuation base roll-over to FY21E, and (ii) higher Gas Malaysia's TP of RM2.91 (from RM2.85) from higher cash balance in FY20A where the results beat forecast by 17% coupled with the roll-over of valuation base to FY21E.

Risks to our call include: (i) lower-than-expected ports activities, (ii) slower-than-expected construction progress, and (iii) lower-than-expected associates' contribution.

OUTPERFORM ↔

Price: RM0.780

Target Price : RM1.05



| KLCI | 1,5/7./5 |
|---------------------|----------|
| YTD KLCI chg | -3.0% |
| YTD stock price chg | -13.3% |

Stock Information

| Shariah Compliant | Yes |
|----------------------|---------------|
| Bloomberg Ticker | MMC MK EQUITY |
| Market Cap (RM m) | 2,375.1 |
| Shares Outstanding | 3,045.1 |
| 52-week range (H) | 0.96 |
| 52-week range (L) | 0.45 |
| 3-mth avg daily vol: | 4,090,169 |
| Free Float | 20% |
| Beta | 1.4 |
| | |

Major Shareholders

| Seaport Terminal Johore Sdn Bhd | 51.8% |
|---------------------------------|-------|
| Amanah Saham Nasional | 20.3% |
| Urusharta Jamaah Sdn Bhd | 3.4% |

Summary Earnings Table

| FY Dec (RM m) | 2020A | 2021E | 2022E |
|-------------------|---------|---------|---------|
| Revenue | 4,489.4 | 4,446.3 | 4,703.5 |
| PBT | 645.5 | 528.6 | 553.6 |
| Net Profit (NP) | 375.3 | 370.0 | 387.5 |
| Core NP (CNP) | 334.0 | 370.0 | 387.5 |
| Consensus (CNP) | - | 289 | 302 |
| Earnings Revision | - | +24% | new |
| Core EPS (sen) | 11.0 | 12.2 | 12.7 |
| CNP growth (%) | 76.9 | 10.8 | 4.7 |
| DPS (sen) | 5.5 | 4.0 | 4.0 |
| BVPS (RM) | 3.12 | 3.22 | 3.32 |
| Core PER (x) | 7.1 | 6.4 | 6.1 |
| Price/BV (x) | 0.2 | 0.2 | 0.2 |
| Net Gearing (x) | 1.0 | 8.0 | 0.8 |
| Div. Yield (%) | 7.1 | 5.1 | 5.1 |
| | | | |

| FY Dec (RM m) | 4QFY20 | 3QFY20 | QoQ | 4QFY19 | YoY | FY20 | FY19 | YoY |
|--------------------------|---------|---------|------|---------|------|---------|---------|------|
| Revenue | 1,293.4 | 1,118.5 | 16% | 1,098.1 | 18% | 4,489.4 | 4,717.3 | -5% |
| Gross Profit (GP) | 597.7 | 482.7 | 24% | 540.6 | 11% | 2,036.3 | 1,903.1 | 7% |
| Other operating Income | 68.7 | 39.2 | 75% | 54.7 | 26% | 194.5 | 212.4 | -8% |
| Adminstrative Expenses | (218.5) | (229.5) | -5% | (213.0) | 3% | (879.4) | (845.8) | 4% |
| Other operating Expenses | (207.9) | (83.4) | 149% | (113.4) | 83% | (456.1) | (361.7) | 26% |
| Finance Costs | (111.2) | (159.6) | -30% | (163.8) | -32% | (616.3) | (677.1) | -9% |
| Associates | 38.5 | 38.7 | -1% | 48.8 | -21% | 171.6 | 167.8 | 2% |
| Joint Venture | 111.6 | 35.6 | 214% | 38.2 | 192% | 195.0 | 134.1 | 45% |
| Profit Before Tax (PBT) | 278.8 | 123.8 | 125% | 192.2 | 45% | 645.5 | 532.8 | 21% |
| Tax Expenses | (68.7) | (47.5) | 45% | (112.7) | -39% | (196.3) | (228.9) | -14% |
| Net Profit (NP) | 179.1 | 60.9 | 194% | 68.1 | 163% | 375.3 | 255.1 | 47% |
| Core Net Profit (CNP) | 142.5 | 60.9 | 134% | 46.9 | 204% | 333.7 | 188.7 | 77% |
| GP Margin | 46.2% | 43.2% | | 49.2% | | 45.4% | 40.3% | |
| PBT Margin | 21.6% | 3.5% | | 4.4% | | 3.8% | 3.6% | |
| CNP Margin | 11.0% | 5.4% | | 4.3% | | 7.4% | 4.0% | |
| Effective Tax Rate | 24.6% | 38.4% | | 58.6% | | 30.4% | 43.0% | |

Source: Company, Bursa Malaysia, Kenanga Research

| FY Dec (RM m) | 4QFY20 | 3QFY20 | QoQ | 4QFY19 | YoY | FY20 | FY19 | YoY |
|---------------------------------|---------|---------|------|---------|------|---------|---------|------|
| Revenue | 1,293.0 | 1,119.0 | 16% | 1,098.0 | 18% | 4,489.0 | 4,717.0 | -5% |
| Ports & Logistics | 901.0 | 801.0 | 12% | 825.0 | 9% | 3,231.0 | 3,189.0 | 1% |
| Engineering & construction | 350.0 | 305.0 | 15% | 242.0 | 45% | 1,161.0 | 1,420.0 | -18% |
| Corporate & Others | 36.0 | 13.0 | 177% | 31.0 | 16% | 92.0 | 108.0 | -15% |
| Profit Before Tax | 279.0 | 124.0 | 125% | 192.0 | 45% | 646.0 | 532.0 | 21% |
| Ports & Logistics | 251.0 | 127.0 | 98% | 144.0 | 74% | 597.0 | 459.0 | 30% |
| Energy & utilities (Associates) | 33.0 | 29.0 | 14% | 53.0 | -38% | 151.0 | 160.0 | -6% |
| Engineering & construction | 146.0 | 56.0 | 161% | 106.0 | 38% | 323.0 | 296.0 | 9% |
| Corporate & Others | (151.0) | (88.0) | 72% | (111.0) | 36% | (425.0) | (383.0) | 11% |
| PBT Margins | | | | | | | | |
| Ports & Logistics | 27.9% | 15.9% | | 17.5% | | 18.5% | 14.4% | |
| Engineering & construction | 41.7% | 18.4% | | 43.8% | | 27.8% | 20.8% | |

Source: Company, Bursa Malaysia, Kenanga Research

Segmental Breakdown

Ports & Logistics REVENUE 1.51% PBT 33.41%

- Higher container volume handled at Pelabuhan Tanjung Pelepas ("PTP") and Northport (Malaysia) Berhad ("NMB").
- Lower operating expenses across the segment
- Offset by lower volume handled at Penang Port Sdn Bhd ("PPSB").

Engineering



- Lower revenue due to lower work progress from KVMRT-SSP Line, affected by unprecedented movement control order ("MCO").
- Higher PBT contribution from KVMRT-SSP Line upon completion of tunneling works.

Energy & Utilities



- Lower PBT mainly due to lower contribution from Malakoff.
- However, cushioned by full-year consolidation of contribution from Alam Flora and lower operations and maintenance costs

Others



- Lower passenger and cargo volumes at Senai Airport.
- Provision for impairment of a discontinued project's receivables.
- Cushioned by sale of land at SAC and lower HQ and finance cost incurred.

Source: Company, Bursa Malaysia, Kenanga Research



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| Sum-of-parts | Stake | Valuation | Value |
|---------------------------------------|-------|----------------------------------|---------|
| Ports & Logistics | | | |
| Port of Tanjung Pelepas (PTP) | 70% | DCF | 2,054 |
| Northport (NCB Holdings Bhd) | 100% | DCF | 867 |
| Johor Port | 99% | DCF | 390 |
| Penang Port | 100% | DCF | 227 |
| Senai Airport | 100% | 2009 Effective Acquisition Price | 580 |
| Energy & Utilities | | | |
| Malakoff | 38% | Based on in-house TP of RM1.05 | 1,974 |
| Gas Malaysia | 31% | Based on in-house TP of RM2.91 | 1,155 |
| Aliran Ihsan Resources Bhd | 100% | 2009 Effective Acquisition Price | 240 |
| Engineering & Construction | | PER of 7x | 893 |
| <u>Others</u> | | | |
| Senai Development Land (Airport City) | | 2718 acres @ RM0.74m/acres | 2,011 |
| Tanjung Bin Land | | 2255 acres @ RM0.74m/acres | 1,669 |
| Subtotal | | | 12,059 |
| Less: Net Cash/ (debt)-Group Level | | | (8,070) |
| Holding co. discount (20%) | | | (798) |
| Total | | | 3,191 |
| No of Shares | | | 3,045 |
| SOP/share (TP) | | | 1.05 |
| Source: Kenanga Research | | | |

MMC Corporation Bhd Results Note

01 March 2021

| Peer Comparison | | | | | | | | | | | | | | | | | |
|---|---------------|---------------|-----------|---------|------------------------|---------------|-------------------------|---------------|----------------------------|---------------|---------------|-------|---------------|------------------------|-----------------|--------|----|
| Name | Last Price | Market Cap | Shariah | Current | Current Revenue Growth | | Core Earnings Growth | | PER (x) - Core Earnings | | PBV (x) | | ROE (%) | Net Div.Yld. (%) | Target Price | Rating | |
| | (RM) | (RM'm) | Compliant | FYE | 1-Yr. Fwd. | 2-Yr. Fwd. | 1-Yr. Fwd. | 2-Yr. Fwd. | Hist. | 1-Yr. Fwd. | 2-Yr. Fwd. | Hist. | 1-Yr. Fwd. | 1-Yr. Fwd. | 1-Yr. Fwd. | (RM) | |
| MMC CORP BHD | 0.780 | 2,375.1 | Υ | 12/2021 | -1.0% | 5.8% | 10.8% | 4.7% | 7.1 | 6.4 | 6.1 | 0.2 | 0.2 | 3.8% | 5.1% | 1.05 | OP |
| PERAK TRANSIT BERHAD | 0.830 | 526.8 | Υ | 12/2021 | -8.9% | 19.9% | -1.3% | 21.3% | 13.2 | 13.4 | 11.0 | 1.6 | 1.1 | 9.9% | 3.7% | 1.08 | OP |
| POS MALAYSIA BHD | 0.890 | 696.7 | Υ | 12/2021 | 13.2% | 2.2% | -38.0% | 7.0% | N.A. | 8.8 | 8.3 | 0.5 | 0.5 | 5.5% | 4.5% | 1.00 | MP |
| WESTPORTS HOLDINGS BHD | 4.08 | 13,912.8 | Υ | 12/2021 | -1.6% | 4.4% | 4.9% | 4.9% | 21.3 | 20.3 | 19.3 | 4.9 | 4.6 | 23.6% | 3.7% | 4.20 | MP |
| Simple Average | | | | | 0.4% | 8.1% | -5.9% | 9.5% | 13.9 | 12.2 | 11.2 | 1.8 | 1.6 | 10.7% | 4.3% | | |
| Source: Pleamberg Pures Moleveis Kenenge Pesserch | | | | | | | | | | | | | | | | | |

Source: Bloomberg, Bursa Malaysia, Kenanga Research

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Stock Ratings are defined as follows:

Stock Recommendations

OUTPERFORM : A particular stock's Expected Total Return is MORE than 10%

MARKET PERFORM : A particular stock's Expected Total Return is WITHIN the range of -5% to 10%

UNDERPERFORM : A particular stock's Expected Total Return is LESS than -5%

Sector Recommendations***

OVERWEIGHT : A particular sector's Expected Total Return is MORE than 10%

NEUTRAL : A particular sector's Expected Total Return is WITHIN the range of -5% to 10%

UNDERWEIGHT : A particular sector's Expected Total Return is LESS than -5%

***Sector recommendations are defined based on market capitalisation weighted average expected total return for stocks under our coverage.

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