

# Malaysia D<u>ail</u>y

#### **UOBKH HIGHLIGHTS**

# MMC Corporation (MCC MK/BUY/RM0.71/Target: RM1.05)

2Q20: In Line, Higher Volume In PTP Cushions Shortfall From Construction And Other Ports

Year to 31 Dec	2Q20 (RMm)	2Q19 (RMm)	qoq % chg	yoy % chg	1H20 (RMm)	yoy % chg	Remarks	Year	EPS (sen)	Revision (%)	DPS (sen)	PE (x)
Revenue	990.7	1,230.2	(8.8)	(19.5)	2,077.5	(12.5)	Lower container volume except for PTP and lower construction progress billing.	2020F	8.0	-	4.0	8.8
EBITDA	504.0	466.0	2.6	8.2	995.0	12.0	Lower operating expenses.	2021F	8.8	-	4.0	8.0
EBIT	231.9	224.9	12.3	3.1	438.4	4.2		2022F	8.3	-	4.0	8.5
Associates	70.0	67.0	(1.7)	4.5	141.2	8.2	Better Malakoff contribution in the quarter.					
Pre-tax Profit	128.1	131.9	11.6	(2.9)	242.9	10.2						
Tax	(38.2)	(50.3)	(8.5)	(23.9)	(80.0)	8.4						
Net Profit	77.4	67.2	33.7	15.1	135.2	12.0						
Core Net Profit	77.4	67.2	59.2	15.1	126.4	4.5	Earnings driven by higher PTP volumes, lower opex and land sale of RM5m from Senai Airport.					
<u>Segmental</u> Revenue							/ iii port.					
Transport & logistics	728	802	(9.1)	(9.2)	1,529	(3.4)						
Engineering & const	242	402	(8.3)	(39.8)	506	(31.6)						
Others	21	26	(4.5)	(19.2)	43	(15.7)						
Pre-tax Profit												
Transport & logistics	96	119	(22.0)	(19.3)	219	(1.4)						
Energy & utilities	48	29	17.1	65.5	89	48.3						
Engineering & const	60	68	(1.6)	(11.8)	121	1.7						
Others	(76)	(84)	(30.9)	(9.5)	(186)	2.8						
Margin (%)	<u>(%)</u>	<u>(%)</u>	<u>+/- ppt</u>	+/- ppt	<u>(%)</u>	<u>+/- ppt</u>						
EBIT	23.4	18.3	4.4	5.1	21.1	3.4						
Core Net Profit	7.8	4.1	3.4	3.7	6.1	1.7						

Source: MMC, UOB Kay Hian

## STOCK IMPACT

- MMC Corporation's (MCC) 2Q20 core net profit came in at RM77.4m (+15% yoy, +59% qoq) on the back of higher Port of Tanjung Pelepas (PTP) container volume, RM5m gains on sale of Senai Airport landbank, better associate earnings and lower operating expenses. This brings 1H20 core net profit to RM126.4m (+5% yoy), accounting for 51% of our full-year forecast of RM245m. We expect lower construction progress billing in 2H20 and keep to our forecast at this juncture.
- Top-line contracted 20% yoy and 9% qoq on the back of lower container volumes handled in Johor Port, Penang Port and Northport as well as lower construction progress billings from the underground KVMRT-SSP line. This was partly cushioned by higher PTP container volume in the quarter. Net profit, however, rose 15% yoy and 59% qoq despite lower revenue, thanks to: a) higher PTP contribution; b) lower opex; and b) RM5m gains on disposal of Senai Airport landback.

### **EARNINGS REVISION**

No change to our earnings estimates.

### RECOMMENDATION

• Maintain BUY and SOTP-based target price of RM1.05, based on a 65% discount to our SOTP valuation of RM9.2b, or RM3.00/share. At our fair value, the stock trades at 12x 2021 EPS. Share price has retraced significantly since Jan 20 and the holding company discount has widened to 75% of our SOTP target price (vs the average of 40% in the past five years). Our target price factors in: a) a 65% holding company discount due to earnings uncertainty and a lack of re-rating catalyst as the port listing is likely to be deferred; and b) minimal earnings contribution from the engineering division post MRT2 contract. Positively, we understand that the construction orderbook stands at RM6.9b and will be able to weather the group up to 2022, even without new contract wins.

ANALYST

Chong Lee Len +603 2147 1992 leelen@uobkayhian.com



# Malaysia Daily

Tuesday, 25 August 2020

#### Disclosures/Disclaimers

This report is prepared by UOB Kay Hian Securities (M) Sdn. Bhd. ("UOBKHM") which is a licensed corporation providing investment advisory services in Malaysia.

This report is provided for information only and is not an offer or a solicitation to deal in securities or to enter into any legal relations, nor an advice or a recommendation with respect to such securities.

This report is prepared for general circulation. It does not have regard to the specific investment objectives, financial situation and the particular needs of any recipient hereof. Advice should be sought from a financial adviser regarding the suitability of the investment product, taking into account the specific investment objectives, financial situation or particular needs of any person in receipt of the recommendation, before the person makes a commitment to purchase the investment product.

This report is confidential. This report may not be published, circulated, reproduced or distributed in whole or in part by any recipient of this report to any other person without the prior written consent of UOBKHM. This report is not directed to or intended for distribution to or use by any person or any entity who is a citizen or resident of or located in any locality, state, country or any other jurisdiction as UOBKHM may determine in its absolute discretion, where the distribution, publication, availability or use of this report would be contrary to applicable law or would subject UOBKHM and its associated persons (as defined in the Capital Market Services Act 2007) to any registration, licensing or other requirements within such jurisdiction.

The information or views in the report ("Information") has been obtained or derived from sources believed by UOBKHM to be reliable. However, UOBKHM makes no representation as to the accuracy or completeness of such sources or the Information and UOBKHM accepts no liability whatsoever for any loss or damage arising from the use of or reliance on the Information. UOBKHM and its associate may have issued other reports expressing views different from the Information and all views expressed in all reports of UOBKHM and its connected persons are subject to change without notice. UOBKHM reserves the right to act upon or use the Information at any time, including before its publication herein.

Except as otherwise indicated below, (1) UOBKHM, its associated persons and its officers, employees and representatives may, to the extent permitted by law, transact with, perform or provide broking, underwriting, corporate finance-related or other services for or solicit business from, the subject corporation(s) referred to in this report; (2) UOBKHM, its associated persons and its officers, employees and representatives may also, to the extent permitted by law, transact with, perform or provide broking or other services for or solicit business from, other persons in respect of dealings in the securities referred to in this report or other investments related thereto; (3) the officers, employees and representatives of UOBKHM may also serve on the board of directors or in trustee positions with the subject corporation(s) referred to in this report. (All of the foregoing is hereafter referred to as the "Subject Business"); and (4) UOBKHM may otherwise have an interest (including a proprietary interest) in the subject corporation(s) referred to in this report.

As of the date of this report, no analyst responsible for any of the content in this report has any proprietary position or material interest in the securities of the corporation(s) which are referred to in the content they respectively author or are otherwise responsible for.

### **IMPORTANT DISCLOSURES FOR U.S. PERSONS**

This research report is prepared by UOBKHM, a company authorized, as noted above, to engage in investment advisory in Malaysia. UOBKHM is not a registered broker-dealer in the United States and, therefore, is not subject to U.S. rules regarding the preparation of research reports and the independence of research analysts. This research report is provided for distribution by UOBKHM (whether directly or through its US registered broker dealer affiliate named below) to "major U.S. institutional investors" in reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act"). All US persons that receive this document by way of distribution from or which they regard as being from UOBKHM by their acceptance thereof represent and agree that they are a major institutional investor and understand the risks involved in executing transactions in securities.

Any U.S. recipient of this research report wishing to effect any transaction to buy or sell securities or related financial instruments based on the information provided in this research report should do so only through UOB Kay Hian (U.S.) Inc ("UOBKHUS"), a registered broker-dealer in the United States. Under no circumstances should any recipient of this research report effect any transaction to buy or sell securities or related financial instruments through UOBKHM.

UOBKHUS accepts responsibility for the contents of this research report, subject to the terms set out below, to the extent that it is delivered to and intended to be received by a U.S. person other than a major U.S. institutional investor.

The analyst whose name appears in this research report is not registered or qualified as a research analyst with the Financial Industry Regulatory Authority ("FINRA") and may not be an associated person of UOBKHUS and, therefore, may not be subject to applicable restrictions under FINRA Rules on communications with a subject company, public appearances and trading securities held by a research analyst account.



# Malaysia Daily

## **Analyst Certification/Regulation AC**

Each research analyst of UOBKHM who produced this report hereby certifies that (1) the views expressed in this report accurately reflect his/her personal views about all of the subject corporation(s) and securities in this report; (2) the report was produced independently by him/her; (3) he/she does not carry out, whether for himself/herself or on behalf of UOBKHM or any other person, any of the Subject Business involving any of the subject corporation(s) or securities referred to in this report; and (4) he/she has not received and will not receive any compensation that is directly or indirectly related or linked to the recommendations or views expressed in this report or to any sales, trading, dealing or corporate finance advisory services or transaction in respect of the securities in this report. However, the compensation received by each such research analyst is based upon various factors, including UOBKHM's total revenues, a portion of which are generated from UOBKHM's business of investment advisory.

Reports are distributed in the respective countries by the respective entities and are subject to the additional restrictions listed in the following table.

0					
General	This report is not intended for distribution, publication to or use by any person or entity who is a citizen or resident of or located in any country or jurisdiction where the distribution, publication or use of this report would be contrary to applicable law or regulation.				
Hong Kong	This report is distributed in Hong Kong by UOB Kay Hian (Hong Kong) Limited ("UOBKHHK"), which is regulated by the Securities and Futures Commission of Hong Kong. Neither the analyst(s) preparing this report nor his associate, has trading and financial interest and relevant relationship specified under Para. 16.4 of Code of Conduct in the listed corporation covered in this report. UOBKHHK does not have financial interests and business relationship specified under Para. 16.5 of Code of Conduct with the listed corporation covered in this report. Where the report is distributed in Hong Kong and contains research analyses or reports from a foreign research house, please note:  (i) recipients of the analyses or reports are to contact UOBKHHK (and not the relevant foreign research house) in Hong Kong in respect of any matters arising from, or in connection with, the analysis or report; and  (ii) to the extent that the analyses or reports are delivered to and intended to be received by any person in Hong Kong who is not a professional investor, or institutional investor, UOBKHHK accepts legal responsibility for the contents of the analyses or reports only to the extent required by law.				
Indonesia	This report is distributed in Indonesia by PT UOB Kay Hian Sekuritas, which is regulated by Financial Services Authority of Indonesia. Where the report is distributed in Indonesia and contains research analyses or reports from a foreign research house, please note recipients of the analyses or reports are to contact PT UOBKH (and not the relevant foreign research house) in Indonesia in respect of any matters arising from, or in connection with, the analysis or report.				
Malaysia	Where the report is distributed in Malaysia and contains research analyses or reports from a foreign research house, the recipients of the analyses or reports are to contact UOBKHM (and not the relevant foreign research house) in Malaysia, at +603-21471988, in respect of any matters arising from, or in connection with, the analysis or report as UOBKHM is the registered person under CMSA to distribute any research analyses in Malaysia.				
Singapore	This report is distributed in Singapore by UOB Kay Hian Private Limited ("UOBKH"), which is a holder of a capital markets services licence and an exempt financial adviser regulated by the Monetary Authority of Singapore. Where the report is distributed in Singapore and contains research analyses or reports from a foreign research house, please note:  (i) recipients of the analyses or reports are to contact UOBKH (and not the relevant foreign research house) in Singapore in respect of any matters arising from, or in connection with, the analysis or report; and  (ii) to the extent that the analyses or reports are delivered to and intended to be received by any person in Singapore who is not an accredited investor, expert investor or institutional investor, UOBKH accepts legal responsibility for the contents of the analyses or reports only to the extent required by law.				
Thailand	This report is distributed in Thailand by UOB Kay Hian Securities (Thailand) Public Company Limited, which is regulated by the Securities and Exchange Commission of Thailand.				
United Kingdom	This report is being distributed in the UK by UOB Kay Hian (U.K.) Limited, which is an authorised person in the meaning of the Financial Services and Markets Act and is regulated by The Financial Conduct Authority. Research distributed in the UK is intended only for institutional clients.				
United States of America ("U.S.")	This report cannot be distributed into the U.S. or to any U.S. person or entity except in compliance with applicable U.S. laws and regulations. It is being distributed in the U.S. by UOB Kay Hian (US) Inc, which accepts responsibility for its contents. Any U.S. person or entity receiving this report and wishing to effect transactions in any securities referred to in the report should contact UOB Kay Hian (US) Inc. directly.				

Copyright 2020, UOB Kay Hian Securities (M) Sdn. Bhd. All rights reserved.

http://www.utrade.com.my